

## **Colliers Nashville Adds Five Partners**

Mike Baggett, Lance Bloom, Ashley Compton, Brian Forrester, and Woody Widenhofer Become Owners

NASHVILLE, Tenn., October 12, 2022 – Colliers Nashville today announced the addition of five new partners; Mike Baggett, Lance Bloom, Ashley Compton, Brian Forrester, and Woody Widenhofer. The addition of the new partners brings the firm's ownership to 15 members – the largest in the firm's history.

The Colliers Nashville ownership team has experienced significant growth over the past ten years. **Baggett, Bloom, Compton, Forrester, and Widenhofer** are top-producing and long-term brokers of the Nashville office. They are joining an elite team of well-established commercial real estate leaders of the Nashville community, which includes Bert Mathews, Janet Miller, Terry Smith, Tony Vaughn, Charlotte Ford, Chris Grear, Janet Sterchi, Doug Ryan, Shane Douglas, and Nate Greene.

"Bringing in new ownership, new ideas, and new energy is the lifeblood of any successful and sustainable firm," said Miller, CEO of the Nashville office. "Adding these five remarkable new shareholders is an important day in continuing our company's legacy as leaders in Nashville's commercial real estate industry."

**Baggett**, who has had a remarkable 13+ year career with the firm, joins the Colliers Nashville ownership team as a consistently ranked top producer. His high level of expertise in tenant representation, developer/owner representation, and land sales has established Baggett as a Colliers Retail Services Group leader. Baggett's key list of clients includes nationally recognized brands such as Ashley Furniture, Blooming Brands, Boot Barn, Chase Bank, Starbucks, Captain D's, Peter Millar, Broadwest, Northpoint Hospitality, and a host of others. He is a member of the International Council of Shopping Centers.

**Bloom** joins the Colliers Nashville ownership team having completed more than \$500 million in transactions. Bloom has been a power player in Nashville's commercial real estate industry specializing in urban land sales focusing on Nashville's Central Business District and core submarkets for office, hospitality, multifamily, and retail uses. Bloom has been named a Colliers Nashville Top 10 producer year after year. He has won the Everest Club Award (Top 10% Producer for Colliers U.S.) in 2020 and 2021, and in 2021, he was the #1 land broker in Colliers U.S. and ranked #8 overall. Bloom was recognized as a "Heavy Hitter" nominee and a "Power Leader" by the Nashville Business Journal and is an active Nashville Downtown Partnership's Residential Development Committee member.

**Compton** joins the Colliers Nashville ownership team as a National Director for Colliers Self Storage Group. During his impressive 18+ year career as a broker, Compton has sold or listed more than 19.3 million square feet of self-storage properties. His total transaction volume exceeds \$2.02 billion, which places Compton among the top national producers of commercial real estate brokerage. Compton has received the Colliers' Top 10 Producer Award every year since joining

Colliers Nashville and has won the Everest Club Award (Top 10% Producer for Colliers U.S.) for the past four years. Other awards Compton has received includes Top Colliers Self Storage Broker in North America and National Association for Industrial and Office Parks Top Industrial Sale Finalist.

Forrester joins the Colliers Nashville ownership team with a history of completing more than \$20 million in transaction value annually and as a Top 10 producer of the firm. He has been active in retail commercial real estate since 2005. His experience includes involvement in several ground-up and redevelopment projects, corporate dispositions and representing retailers in multiple states. Key clients include Kroger Company, MAB American Management, LLC, Walmart Realty, CKE Restaurants, Pinnacle Financial Partners, Dunkin' Donuts, RaceTrac Petroleum, and others. Forrester is a member of the International Council of Shopping Centers and Past President of the Nashville CCIM chapter. He is also active in multiple committees for the CCIM National Institute.

**Widenhofer** joins the Colliers Nashville ownership team with an impressive resume he has built during his 15-year tenure with the firm. His current portfolio includes leasing advisor for more than thirty shopping centers totaling over 2,000,000 square feet of gross leasable area. Clients serviced by Widenhofer range from small business owners to multibillion-dollar companies. Key clients include Kroger Company, Walmart Realty, North American Development Group, Dunkin' Donuts, Heartland Dental, B.H. Properties, MAB American Management, LLC, and several others. He has achieved a number of accomplishments during his career with Colliers Nashville, including being named a Top 10 producer several years in a row, winning Retail Lease of the Year, winning Land Sale of the year, and winning Office Sale of the year. Widenhofer is a member of the International Council of Shopping Centers and the Nashville Area Chamber of Commerce.

## **About Colliers International**

Colliers (NASDAQ, TSX: CIGI) is a leading diversified professional services and investment management company. With operations in 63 countries, our 17,000 enterprising professionals work collaboratively to provide expert real estate and investment advice to clients. For more than 27 years, our experienced leadership with significant inside ownership has delivered compound annual investment returns of 20% for shareholders. With annual revenues of \$4.5 billion and \$81 billion of assets under management, Colliers maximizes the potential of property and real assets to accelerate the success of our clients, our investors and our people. Learn more at corporate.colliers.com, Twitter @Colliers or LinkedIn.

## **About Colliers International Nashville, LLC**

Colliers International Nashville, LLC (Colliers Nashville) is a leading commercial real estate services firm in the Nashville area and Middle Tennessee. With over 80 years of experience and 70 professionals, Colliers' experts specialize in providing maximum service for a full range of product lines including landlord and tenant representation, investment sales, finance, property management, and project management. The firm currently leases and manages over 6.2 million square feet of commercial space and has ranked in the top five commercial real estate firms in the city for the last five years.

## For further information, please contact:

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